## \*The District of Gemology\*

Volume 2 Issue 1

1st Quarter 1995

## Sappy New Year!!!

by Martin Fuller

ust when you thought you'd caught up on all of your reading, LOOK what comes in the mail! Come now, you know you've anticipated this issue ever since the premier issue disintegrated in your hands after the ump-teenth reading!

As of this writing, we noted a modest flurry of retail activity as the holiday season progressed, which now seems to be smoothing into a normal, hopeful springtime. Still, most stores seem to be maintaining as opposed to surpassing last years results. I suppose even meeting last years figures can be summed as a success for many of us!

From the standpoint of your local alumni chapter, life is looking up. We had more meetings this year than we've ever had, as well as greater member participation.

Believe it or Not!!!

Volume 2 Issue 1 of our

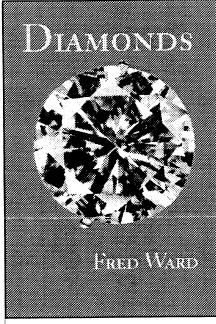
Washington Chapter Alumni

Newsletter - Proof that

lightning CAN strike twice
in the same place!!!

Highlights of 1994 include (but are NOT limited to) the Advanced Diamond Grading Class, Tom Chatham; Campbell Bridges; Eve Alfille'; Patty Geolat; Anna Miller; Leslie Kinder-Anderson; Vivian Swift; Jack Abraham; the Diamond Panel; our Annual Christmas extravaganza; and, of course, for our 10th Anniversary meeting, Dr. Willie Reams.

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"DIAMONDS"...One of the two Fred Ward Gem Series books reviewed in the next issue!

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### President's Letter

by Bobby Mann

ur 1994 year ended on December 14th with the Annual Christmas Party and Auction held at the Hunan Regent Restaurant in Arlington, Virginia.

We received 48 reservations for the evenings festivities. There were a few no shows

The celebration started at 7:00 PM with a social hour. Friends and colleague gathered near the display tables socializing, networking, and viewing the auction donations. A delicious multi-course meal was served around 8:00 PM

The highlight of the evening was the auction, with 62 lots received from 33 donors.

List of Donors

Lorin Atkinson Jeffrey & Sharon Allinson Dr. & Lois Berger Joan Braunstein Carolyn Chappell Bob & Lois Davis Marita Donohue Robin Heiderscheit Andy Herman Chuck Hyland Yvonne Johnson Melvin Lee Tom & Ling Mangan Bobby Mann Dennis & Denise Nelson **Buddy Norris** Kent & Gailyn Sanderson Carol & Xen Scott Helen Serras Fred & Charlotte Ward Michele Zabel

(Continued on page 2)

#### ....(New Year Continued)

Add to this the advent of our chapter newsletter, and the increase of our membership to, if it isn't already there, nearly 100!, and we all have reason to be proud!

We now have a Video library, available to all our members at each meeting. I have personally seen these tapes and though the professionalism varies a bit from the older vintage tapes to the more current productions, the information available on these tapes is valuable. Once you see the flash in the Yehuda filled diamond, the characteristics of treated corundum and natural vs. synthetic sapphire, you and your staff will find greater confidence in making these calls in your own businesses.

The Tucson Experience is an excellent tape for anyone considering the trip to this gemstone Mecca. If you've been in the trade for any length of time, you've heard the tale of the Tucson show, almost as a mythical epic event. Now you can nearly feel the prickle of the saguaro and smell the sweat of the crowd (each to their own) in this professionally produced video. It will surely help you decide if the journey is for you!

But I drift from the meat of the message. Our chapter has performed miracles this past year. The board members are to be lauded for the many hours they have donated to making ours one of the most active and informative chapters in the entire GIA Alumni organization.

This extraordinary feat is accomplished by hard work and funds derived from our meeting fees, our new 50/50 drawing, as well as our annual dinner and wildly successful auction - we raised just over \$1,800.00!!!.

Building on last years successes will surely lead to a landmark year for our chapter in 1995, and we encourage all members to offer suggestions and participate in helping us make our gemological world everything we dream it can be.

Here's to a New Year!



List of Donors (Con't.)

Davia & Ira Kramer
Parisi's Diamond Trust - Ken Parisi
Gemological Institute of America
Auction Market Research - Gail Levine
Anna M. Miller
Patti Geolat
Gemworld International - R. Drucker
Dendritics - William M. Brown
Lou-Bon Gems & Rocks
John Greenan & Sons - Eddie Greenan
Shammas Jewelers - Farid Shammas
Pino's Italian Restaurant
Gemological Products Corp. - Wildman

Carolyn Chappell was the auctioneer again this year, with my assistance. Michele Zabel and Lorin Atkinson were clerk and cashier.

January 17th, "The Truth About Today's Pearls", was presented to the chapter at the esteemed residence of Mr. Ward.

The 62 lots netted \$1818 to the chapter treasury. Fred Ward's new book on Pearls debuted and sales of the book netted \$65 to the chapter. We also had a 50/50 raffle which added \$21 to the evenings totals.

These monies will enable us to keep the meeting fees low again in 1995.

I would personally like to thank all the attendees, bidders, and donors who helped make this years party a success.

Your Board of Directors is working hard to make 1995 better and bigger than 1994. We are in the planning stages, and welcome input. We will seriously consider all comments and suggestions at our monthly board meetings.

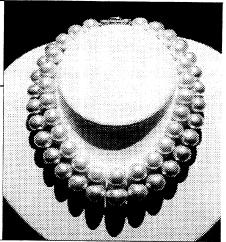
- Bobby







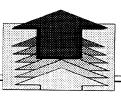
February 21st, "The Tucson Experience", brought us a comprehensive report on the latest news in our industry, provided by a panel of our own illustrious members.



## Board of Directors - Contact Phone Numbers Clip & Save for Future Reference

President - Bobby Mann	(301) 894-5071
Vice-President - Fred Ward	(301) 983-1990
Secretary - Michele Zabel	
Treasurer - Bill Dougherty	(703) 780-0317
Historian - Lorin Atkinson	
Newsletter Editor - Martin Fuller	
or *Fax those stories to	(703) 821-2430

\*(Better yet, send



them on Diskette!!!)

## DRUCKER DOES D.C.

ometimes a headline says it all, and sometimes further reading is necessary to unravel the facts. Sometimes fiction is needed to make the facts bearable. All that drivel aside, have I got some news for you.

The last time I saw Richard was in Annapolis, Md., your backyard, for some of you. And you thought the Kobe quake was earth shattering! Come to think about it, he was discussing his (now GIA's) pearl grading system. Well let me tell you, he's back, and Washington will never be the same.

Why all the hoopla? You might think that it's to encourage as many guests to our March 21st meeting as possible, to help defray costs. Well... O.K., that's part of it, but primarily, it's because Richard IS

an industry event! And we are fortunate enough to have him all to ourselves this Tuesday night. AND - He DONATES to our CHRISTMAS AUCTION!!! I believe strongly in encouraging this philanthropic behavior in others. I even donated something once, and, after years of therapy and quiet reflection, I believe, yes I'm quite convinced now, that it felt good! (No, the three time-travelling ghosts had little to do with my conversion to a charitable nature.)

Richard is coming to Washington, D.C. for many, many, many reasons. For one, he plans to conduct an experiment on us. I'm not sure if it's our proximity to N.I.H. or the F.D.A. that made us his number one choice for this experiment, but he assures me That it would not involve flesh-eating viruses.

Personally, I thought he was

coming here to chide us for transmitting *The Guide* as Free-Ware over the internet. (Just joking, Richard!).

Richard plans to discuss the arduous process of accumulating information for *The Guide*, and the nature of gemstone pricing in today's market. I am certain, Richard will also be happy to answer any questions you have about Chicago, as well.

Mr. Drucker will also be meeting with our chapter officers at the Monday night meeting, in his role as Chairman the Alumni Board.

For those of you wishing to join the welcoming committee, Richard arrives at BWI at 3:59pm, American Airlines flight 1972, and he will have no luggage.



# Antwerp Diamond Conference

ark June 7th, 1995 on your calendar. Then pick up the phone and call the Belgian Embassy. The number is (202) 625-5822. Ask for the office of Mr. Alain Decraene.

Mr. Decraene (De Cranna) is the Trade Commissioner for the Flemish Foreign Trade Board, and it is his office alone that can extend an invitation to the *Antwerp Diamond Conference* scheduled for June of this year. The spaces are LIMITED, and invitations are given on a first come/first serve basis.

The event is free, and several groups are being asked to participate, including the National Association of Jewelry Appraisers, the Maryland-Delaware-DC Jewelers Association, and the Virginia Jewelers Association.

This is a promotional/educational presentation by the Belgian Diamond High Council, that country's diamond trade federation.

Promised to be included in the 3PM to 6:30PM conference are presentations on the present status of the diamond trade, marketing, new technology in diamond processing and treatments, gemological training, and grading. A free buffet-reception will follow from 6:30PM - 8:30PM at the Four Seasons Hotel.

This will not replace our June meeting, and is an extra event, not sponsored by the GIA, to enjoy at no charge if you choose and act fast. Remember, this newsletter is arriving in enough mailboxes at the same time to fully book this engagement - so call now if you are interested! This event was first

announced at our February meeting, and nearly 40 of our members have already requested invitations.

The conference will employ sophisticated audio-visual displays, including hi-tech three-dimensional presentations on diamond identification.

Other subjects include the harmonization of diamond grading standards, the role of new technologies, treatments, synthetic diamonds, and an in-depth understanding of the inner workings of the HRD (Diamond High Council) Institute of Gemmology.

Again, the location is the Four Seasons Hotel, in Washington, D.C., and the date is June 7, 1995.

We hope to see you there!





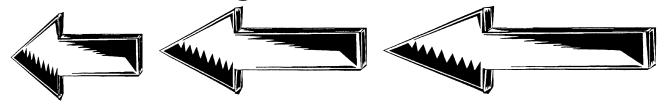


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## G.I.A. M.I.A.'s

Who are these people? And why are they considered as, Missing In Alumni-Land?!



hy, you say, did you use an entire page to list one hundred and twenty-six names? And who, we might add, do you expect to read through this list? Because even though some of these people may no longer be with us in Spirit, all of these people are no longer with us in spirit! Did I make myself clear? Whether dead or alive, our board has had no luck in soliciting a live response from those listed on the preceding page, therefore, their names will be dropped from our mailing list after this newsletter is sent.

This newsletter notification is a last resort in trying to let these people know what they are missing. Those of you who have been participating, even remotely, with this alumni chapter can attest to the quality of performance attributed to our board of directors. You ain't seen nuthin' yet! This year has jump started, and promises to provide even more education and entertainment than last year.

So, what do we want from you? The people listed on the entire page to your left (Do you know how many top notch stories were cut from this issue to accommodate this list?!!!), will no longer be notified of upcoming alumni events, unless YOU encourage them to contact Michele Zabel, our illustrious secretary See contact numbers on Pg. 2.

THANK YOU!

### Have You Seen This Child?

A nyone knowing the name of this child can win BIG TIME in our new, questionably tasteful contest, dedicated solely to the enhancement of our chapter coffers.

The contest, this time, abides by the following rules.

Rule No. 1 - Send Money; \$1 per guess (a cheque, please), and a photocopy of the Poster Child in question, along with your guess of their current nom de natal, and include your name, address and phone, to the editors office, c/o Fuller & Associates, 7921 Jones Branch Dr. #311, McLean, Va.

Rule No. 2 - Guess which officer of the Washington, D.C. chapter alumni board, past or present, is pictured on this page, as our "Alumni Milk Carton Kid".

Rule No. 3 - Enter as often as you like, each correct entry will go into our drawing box, from which one lucky winner will be picked, at our April meeting (TBA).

Rule No. 4 - All entries MUST be postmarked no later than March 31st. No entries may be hand delivered. Entries received which are postmarked later than March 31st will be considered as "wrong answers", and used merely to increase the winnings. Life is tough.

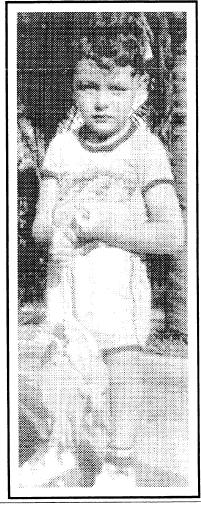
Rule No. 5 - The winner will receive half of all entry fees, much like in a 50/50 contest.

**CLUE:** Hold picture at arms length and squint. Note: Do NOT scratch and sniff.

All on our mailing list are eligible to enter EXCEPT. Current board members and their families.

Addendum: This contest is intended purely for intrigue and amusement purposes. Please do not be offended by this contest or the image to the right. Not all of us are early bloomers. (Even though we looked cute in bloomers!)





### Nuggets from the Past

by Lorin Atkinson

Dec. '84
\*\*\*\*\*
Our Last Chapter
Board Meeting of
1984

The first year of the Washington, D.C. Chapter of the GIA Alumni Association came to a close in December with a slide presentation and talk by Christine Brooks on the history of jewelry. There were twenty-nine attendees. At that meeting, Carolyn Chappell the new Vice-President was introduced.

In January, a letter was sent inviting people to join our group as member for \$25, with meetings being held quarterly! (What a bargain we have now with 12 meetings a year!).

The first meeting for 1985 was held in April, where fifty-two attendees made the first of several subsequent trips to the Gem Hall at the Smithsonian. We listened to John White, curator, speak on the history of the collection, begun in 1884, and how acquisitions are made. It was followed by a tour of the Gem Hall, and ended with a question and answer period - and coffee and donuts! (Try getting a 30 cup electric coffee pot past the security guards!).

Our chapter historian, Lorin Atkinson has graciously offered to compile anecdotal articles for a regular column in this newsletter. Anyone wishing to contribute memories from past meetings is encouraged strongly to relay them, as well as photographs - the more incriminating the better - to Lorin.



## Hot Flashes

### Rumors, Innuendoes and a Sprinkling of Fact!

Well, the rumored DEFINITIVE Book on Diamond Grading - New, From the publisher of "The Guide", Richard Drucker, authored by none other than the inimitable Gary Roskin., has hit the bookstands!

The publisher insisted on high quality photographs, and he got what he wanted. We have a copy and it will be reviewed in the next issue of the newsletter. If you don't want to wait, (and I wouldn't) - contact Gemworld International @ (708)564-0555, and order your own copy now.

### Warning!

On a serious note, alumni member Curtis Dahle has done extensive research on the dangers of a substance commonly used by gemologists - Methylene Iodide, a major component in both R.I. and S.G. liquids.

This information is very compelling, and a MUST for anyone using this liquid. As the information is voluminous, we are unable to print it in this brief newsletter, however, I am sure Curtis would be happy to let you know how to get a hold of a copy of the lab report and related information on this dangerous chemical. Call (410) 825-7710.

You owe it to yourself and your loved ones to **PAY ATTENTION** to this notice. Thanks again, Curtis.

# Way Down Upon The Indus River...!

I had the pleasure of speaking with Josh Hall, of Pala International the other day, and he was Hot on Indus! Yes, I know that in our last issue he was hot on Vegas, but Josh is always hot on something, and those in the know, listen! Josh says the jewelry market is about to be pounced upon by a fabulous new find from the Indus River region of Pakistan.

What is this hot new find, you ask? A new source for Tsavorite? Highly unlikely! No, this new find is none other than INCREDIBLE QUALITY PERIDOT at prices that quite PALAtable. The winter '94 issue of Gems and Gemology, has an excellent article on the subject, with photos hinting at its beauty.

Josh further relays that this stone was the "wunderstein" of the show, and that Pala was fortunate enough to sell a nearly flawless, doorknob size, 60ct.+ cushion cut stone at Tucson. He said the prices were currently reasonable, and not expected to go down. "This material will give Burmese and Arizona peridot a serious run for its money", quotes Josh.

Gemologically speaking, this Peridot is "virtually transparent", - as opposed to those more common Peridot produced from porphyroblasts in basalts (say that ten times, real fast). I just thought I'd throw that in for the bigword-o-philes out there. Next time you see a fellow alumni, just see how casually you can slip, "porphyroblast" into the conversation. Who knows - you might get lucky!

### Letters to the Editor

ear Martin, Congratulations to you, Chapter Officers and your Chapter on the Inaugural (pardon the pun) issue of The District of Gemology. An incredible first effort and one that needs to be included in the 1994-1995 GIA Newsletter Competition. It's well written, engaging, great layout, interesting graphics and most of all, terrific content!

Please send my congratulations, job well done and best regards to all.

Very truly yours,

Gail Brett Levine, GG NY Chapter Secretary GIA Alumni Board Member

cc: Sue Johnson - Director of Alumni Relations.

Thanks Gail, but because two newsletters per year are required to enter the competition, it may be the 1995-1996 competition for us! We appreciate your encouragement, and will work hard to live up to the 1st edition. - Ed.



artin, Thought you would enjoy enclosed helpful article. Hope you enjoy it!

circulation of newsletter to include retailers, local jewelers, etc., and charging (a) tiny subscription fee of \$1 or \$2.00 to defray publishing costs?

Keep up the good work,

Daniel Kfoury

Dear Daniel,

Thank you for your letter, and your enclosure on "How to write a Good

Newsletter". How can we possibly charge for a work of Love? To find out, see our poster child on Pg. 7



Just received

the newsletter and wanter to tell you that I thinks it's terrific! Congratulations and keep up the good work. And thank you very much for the plug on the book. Rich says we've pre-sold over 250 so far.

Please keep me on the mailing list, and if you need more ads, let me know and I'll put something in for EGL, or the book, or something.

Please tell everyone I said Hi!

Gary Roskin European Gemological Laboratories Los Angeles, CA.

Thanks for your letter, Gary - Glad to hear about the book sales.

We're planning to review Gary's book in the next issue. Stay tuned!



...and now for

### The 1st Letter to the Editor!!!

Dear Martin,

I just received the first issue of Has anyone considered expanding "The District of Gemology" and enjoyed reading it. In response to your request I offer the following filler information for your column, "The Critical Angle". Many of your readers I am sure are unaware of a simple but fool proof method of positively identifying Colombian emeralds. I was give a stone once by a Colombian emerald dealer/drug lord/Indian giver (the creep took the stone back) that had a positive reaction to the test. The test is simple but not well known. This is how you do it. Put

the stone under a suitable gemscope andusing darkfield illumination, pump the magnification up to about 30x. If you are lucky you will shortly see a three phase inclusion that bears a striking resemblance to Juan Valdez. Often if you listen very carefully you can hear something very faintly in Spanish. I don't understand Spanish so I showed it,...,sorry, that's not quite right. I had it listened to (better) by a language professor at Johns Hopkins and he said the words were, "Don't just stand there you idiot! Get me out!" I've never seen (heard) this before, or since, in a stone but I have been told that it is absolutely reliable. I sent this information to the GIA once and they said they had plenty of filler material. Their privies were full.

What do you think? PS. I want you to know that I did the proper thing while I wrote this. I turned my Gemologist Diploma around so that it faced the wall. Let it not be said that I have no respect for my profession. Of course now I can't turn it back and I'm stuck looking at this old picture I thought I had lost of me and the band I was in playing at a college beer blast. I had forgotten about the biker with no neck throwing the table at the stage. We did his favorite song (Steppenwolf's "Born to be Wild") ala "gay" and he didn't appreciate it. Especially the part where we went"...exploding into space" in three part falsetto harmony with these suggestive pumping hip gyrations. The guy had no sense of humor.

Curtis Dahle

Dear Curtis,

I did say I would print in full the letter to the editor. As Omar Khayam once said, "The moving hand writes, and having writ, moves on. Nor all your piety or wit may call it back to cancel half a line; nor all your tears wash out a word of it." etc., etc.

The editor hereby reserves the write to edit, abridge, delete, erase, ignore and/or embellish, as the need arises. - Ed.

P.S. Thanks for your response, Curtis. Keep those cards and letters coming.



### The Appraisal Group

he appraisers group is off the ground and gaining speed. At our first meeting, we were all given a hypothetical appraisal of a 1ct. round brilliant cut diamond, H/SI-1 with a GIA grading report. The diamond was a Class II cut with "no funny stuff", (ie. fluorescence, laser drilling, etc.). The mounting was a 14kt. yellow gold, four prong Stuller setting. The assignment was to come up with a "retail replacement value" for an insurance appraisal.

It was no surprise that among the sixteen (16) appraisers present. values ranged from \$4,200 to \$9,200, with a median value of \$4,700. A lively discussion followed in which we learned that our definitions of "retail" vs. "replacement" value varied greatly.

Although we are still in a process of defining ourselves, the general focus seem to be on conducting market research and the sharing of ideas class in Atlanta - (713) 485-1606), Gary appraisers.

Our Jan., Feb. & March meetings critiqued various appraisal forms and discussed both the JVC Uniform Standards of Insurance Documentation for Jewelers and USPAP, the Uniform Standards of Professional Appraisal Practice in detail.

At our April 13th meeting, we will look at various appraisal forms, and what's being done locally. Also, commonly used resources will be discussed.

Anyone interested in joining the group should contact Lorin Atkinson @ (703) 734-3831.

### The Critical Angle

by Martin Fuller

ell, press deadlines force us to keep you in suspense, until the next issue can bring to you the reviews of Fred Ward's books, Anna Miller's Appraisal Course (Call NOW for info. on her May

and information to help make us all better Roskin's new book on clarity grading, and numerous classified ad's . Our special thanks goes out to Lippa's of Burlington, VT., for their offer to give our chapter members a 10% discount on their silk "Gemstone" ties - Look for a sample on our next guest speaker! (Or better yet, call (802) 862-1042, and order your own.)

> Thanks also to Gail Levine, publisher of Auction Market Resource, for her patience in waiting for her display ad (next issue!).

> Thanks to Jeff Allinson for his quick response to our request for a carousel slide projector donation in the last issue!

> Sounding like the academy Well, we REALLY are awards? appreciative, and as our clip-art coffers grow, we'll try to use something besides the ...

And finally, thanks to all of our chapter members, for their enthusiasm and support. - Martin

### The District of Gemology

Washington, D.C. Chapter GIA Alumni Association c/o Fuller & Associates 7921 Jones Branch Drive Suite 311 McLean, Va. 22102

Inside This Issue

#### Richard Drucker Presents...

"Deep Mysteries of The Guide Revealed" This Tuesday March 21st

Also, The Great Belgian Diamond Event, ...and much more!