

2015 AGTA Pearl Report

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This New Year, China is moving forward, continuing the development of the fresh water cultured pearl industry. This rapidly expanding sector of the pearl market is being widely noted. We are seeing large 10-14 plus, mm sizes nearly round and round bead necklaces of high luster and fantastic color palate. They are a wonder to behold. It is not surprising that this development is a growing niche in the pearl market.



Chinese Freshwater Cultured Pearl
Baroque
Multi-metallic pastels, Bead in, fireball
13 x 15 mm
\$3,000
Courtesy of Sea Hunt Pearls

Prices are on the rise for the CFWCPs on the wholesale market and are abundantly available in Hong Kong. A price increase of as much as 40/percent is on the horizon. It will take 4 to 6 years for China to expand its harvest to approximately 1200 metric tons by the end of this year, 2014. This is less than half the product of 2010/2011. As the overall quality and value of CFWCPs ascends, the production declines.

Edison Pearls



11x14 mm

Metallic lavender, white, cream, bronze
nucleated Edison round

17" - 37 pearls

K17. 600 str-Courtesy of King's Ransom

11x14 mm

Metallic lavender, cream, bronze
nucleated Edison round

17" - 37 pearls

K17, 600 str Courtesy of King's Ransom

11x14 mm

Metallic lavender,
18.5" - 37 pearls golden, bronze
nucleated Edison round

11mm ball diamond sprinkle

Courtesy of King's Ransom



Chinese Fresh Water
Cultured Pearls
Each 19x38 mm
Metals, gold, lav. K800ea-
nucleated
Courtesy of King's Ransom

Chinese Fresh Water
Cultured Pearls
Each 19.5x30 mm
Metals, gold, lav.
K700ea-nucleated
Courtesy of King's Ransom

Chinese Fresh Water Cultured
Pearls
Each 21x40x15 mm
Pure bronze, meteor nucleated
K1200ea
Courtesy of King's Ransom

Edison Pearls are much sought after and are selling well. Sizes below 3-4 mm FWCP have gone up 20 to 30%. Japanese Akoya in these sizes are scarce. Biwa-style, ovals (potato) and odd shapes – both loose and in strands, are plentiful.

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King's Ransom

Size mm	Shape	Color	Luster	Blemish	Matching	Price	Comment
5x9	Round	White	VVH	Clean	Excellent	1,175	Akoya Cultured pearls
6.5x10	Round	Pink, Purple	VH	Clean	Excellent	1,400	Pink, Purple, Lavender, Rose
8x14	Oval	Multi colored	VH	Clean	Excellent	4,600	Peacock
9x9.5	Round	Light Blue	VVH	Clean	Excellent	2,900	Excellent
9x16	Oval	Australian white, Philippine Golden, Tahitian black	VH	Clean	Excellent	4,200	Excellent
11x14	Round	Multi colored	High	Clean	Good-high	5,100	Metal. lav, white, cream, bronze nucl
11x14	Round	Multi colored	High	Clean	Good- high	5,100	Metal. lav, cream, bronze nucl
11x14	Round	Multi colored	High	Clean	Good-high	5,100	Metal. lav, golden, bronze nucl
12.25x14.5	Round	Mixed (gold, pink, lav)	VVH	Clean	Excellent	5,100	33 pearls, Lite Golden
12.75x15.8	Off-Round	Metalic, mixed,color.	VHigh	Slight	Good	5,100	Lav, LT cream, Yellow cream, Rose, White
15x16	Round	Rose baroque	VH	Slight blem	Baroque	2,300	Nucleated
18.5x14.25	Baroque	Pastel Light	VVH	Clean	Excellent	1,900	Edison



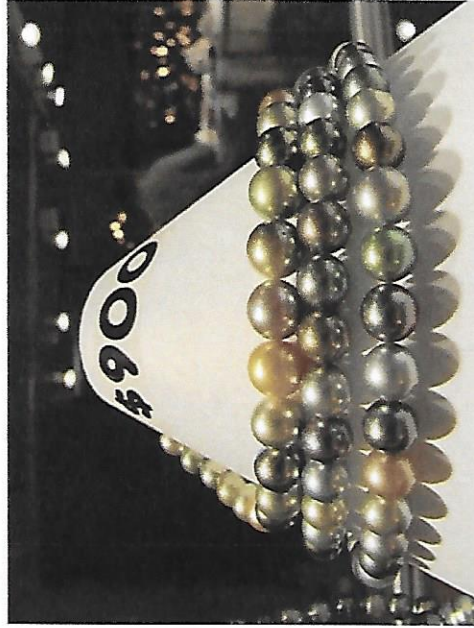
2015 AGTA Tucson Show

Sea Hunt Pearls

SIZE MM	SHAPE	COLOR	LUSTER	BLEMISH	MATCHING	PRICE	COMMENT (ALL TAHITIANS)
2.5x3 (15.5")	Off round	White	VH	Moderately blemished	Good	\$30	Usable tiny
4x4.5	Rice	White	High	Lightly blemished	Excellent	\$15	Great
4x16	Round	White	VVH	Lightly blemished	Excellent	\$3,000	29 pcs. Dragon Pearl
5x5.5	Off round	White	VH	Lightly blemished	Good	\$20	
5.5x6	Round	Pink	High	Clean	Excellent	\$25	Rose pastel color
6.9x7	Rice	White	High	Lightly blemished	Good	Plus \$30	
7x7.5	Rice	White	High	Lightly blemished	Good	\$25	
7x7.5	Round	White	VH	Lightly blemished	Excellent	\$200	
7.5x8	Round	White	VH	Lightly blemished	Excellent	\$600	
8x8.5	Round	Slight gray	High	Lightly blemished	Excellent	\$300	
8x11	Round	Multi colors	VH	Lightly blemished	Good	\$600	
8.2x10.8	Round	Multi colors	Medium	Lightly blemished	Good	\$900	
8.5x11	Baroque	Multi colors	High	Lightly blemished	Fair	\$600	Off white, multi, green, black, circle, mixed colors.
9x9.5	Rice	White	High	Lightly blemished	Excellent	\$100	
9.5x10.5	Round	Light Lilac violet	Medium	Lightly blemished	Excellent	\$180	
9.5x10.5	Round	White	VH	Lightly blemished	Excellent	\$600	
10x11.8	Baroque	multi colors	VH	Moderately blem.	Good	\$1,000	Tahitian 28" Circle, Yellow green, Rose, Bronze, Gray
10x12 (16")	Baroque	Mixed	VVH	Moderately blem.	Good	\$400	Circle, Yellow, White
10x13.3	Round	Mixed	VVH	Clean	Excellent	\$2,500	75 pcs.
10x14	Round	Golden	VVH	Clean	Excellent	\$2,500	37 pcs.
10.5x11.5	Round	Slight white	High	Lightly blemished	Yes	\$1,000	
Multi Bracelet circles	Baroque 7"	Mixed beads	High	Moderately blemished	No	\$360	Mixed beads and circles, mixed colors-Tahitian.
11x13.5	Baroque	Slight bluish	VH	Yes	No	\$700	
11x5	Baroque	Rose	VH	Blemished	Baroque	\$200	

Sea Hunt Pearls (continued)

SIZE MM	SHAPE	COLOR	LUSTER	BLEMISH	MATCHING	PRICE	COMMENT (ALL TAHITIANS)
11.2x14.1	Round	Mixed	VVH	No	Yes	\$4,500	
13x14	Tear shape	Very light pastel	High	Lightly blemished	Fair	\$90	
13x14	Round	Light Lilac Mixture	High	Lightly blemished	Yes	\$2,200	
13x20	Very baroque	baroque	VVH	Yes	No		Multi colors
14x16	Disk	Light multi colors	H	Moderately blem.	Good	\$120	
14x17	Baroque	Medium dark rose	VVH	Lightly blemished	Baroque	\$1,600	
15x17.5	Disk	Multi colors light	VH	Lightly blemished	Very good	\$30	Lt Pastel
19x23	Baroque	Pastel colors	VVH	Blemished	Baroque	\$1,500	



Tahitian pearls
Round
Multi-metallic pastels
19 x 23 mm
\$900
Courtesy of Sea Hunt Pearls



Tahitian Pearls
Baroque
Circle, Yellow, White
10x12 mm (16")
\$400
Courtesy of Sea Hunt Pearls

2015 Sea Hunt Pearls



Tahitian pearls
Baroque
Multi colored, circle
8.5x11 mm
\$600
Courtesy of Sea Hunt Pearls



Tahitian pearls
Baroque
Multi colored, Circle
10x11-8 mm
\$1000
Courtesy of Sea Hunt Pearls



Tahitian pearls
Multi colored bracelet
Baroque 7" Circle
17pcs.
\$360
Courtesy of Sea Hunt Pearls



Chinese Freshwater Cultured Pearls
Round
Pastel Rose
9.5x10.5 mm
\$600
Courtesy of Sea Hunt Pearls

Chinese Freshwater Cultured Pearls
Baroque
Mixed colored
13x20 mm
\$400
Courtesy of Sea Hunt Pearls



Chinese Freshwater Cultured Pearls
Baroque
Metallic multi-colored
13x14 mm
\$200
Courtesy of Sea Hunt Pearls

South Seas Cultured-Pearls
Golden
Round
10x14 mm
37pcs.
\$2,500
Courtesy of Sea Hunt Pearls



Eliko Pearl Co, Inc.

Eliko Pearl Co, Inc.

Size mm	Shape	Color	Luster	Blemish	Matching	Price	Comment
10x11	Round	White	VG	Lt blemished	Good	3,800	
10x12.2	Baroque	Blue/Silver	Excellent	Lt blemished	Very very good	950	
10.9x12	Baroque	Light to medium	VH	VL blemished	Very good	900	
11x13	Round	White	Mod to good	Lt blemished	Good	4,800	
12x12.8	Baroque	Mixed grays	Excellent	Lt blemished	Medium good	1,200	
12x14.6	Baroque	White grayish	High	Lt blemished	Good	3,200	
12x15	Baroque	Multi-color	High	Moderate	Excellent	8,000	Fireball metallic luster.
12x15.8	Baroque	Overtone white	High	Lt blemished	Fair	4,800	
12.4x16.5	Round	White	Medium	VL blemished	Good	6,700	
12.5x15.01	Round	White	Good	Lt blemished	Fair	6,400	
13.3x17	Baroque	White	VVH	Circle	Medium	4,800	Blemish on pearl circled*



Eliko Pearl Co, Inc.
Baroque
13.3x17
White
\$4,800
Courtesy of Eliko Pearl Co, Inc.



Eliko Pearl Co, Inc.
Round
12x14.8 mm
Multi colored
\$2,500
Courtesy of Eliko Pearl Co, Inc.



Mastoloni Pearls

14x12mm, Round, Silver Blue

\$15,000 Courtesy of Mastoloni, Inc

Masteloni Pearls

JPG	Size mm	Shape	Color	Luster	Blemish	Matching	Price	Comment
131 2095	10x13.6	Round	White	VH	Clean	Excellent	3,500	
2097	12.1x16	Round	White	VH	Clean	Excellent	13,500	Excellent
2096	12.4x15.6	Round	White	VH	Clean	Excellent	9,000	Excellent
2111	13x16.6	Round	Gold	VVH	No	Yes	27,500	Golden
2100	14x12	Round	Silver blue	VVH	No	Excellent	15,000	Beautiful
2099	15x12	Round	Aubergine green	VH	No	Yes	30,000	Peacock, Green, Beautiful, Tahitian
2106	15x17	Baroque	DK green, mixed	VH	Light blemish	Excellent	12,500	Mint green, circle, aubergine, silver
2105	16x15	Baroque	DK mint Gr. Aubergine	VH	Light blemish	Clean	8,500	Lavender circle
2108	16x18	Baroque	Silver	VVH	Clean	Excellent	25,000	Beautiful, soft luster, bead in
2102	16.2x12	Round	Green	VVH	Clean	Excellent	12,000	Excellent
2098	17.5x12.5	Round	White	VH	Clean	Excellent	20,000	Excellent



Masteloni Pearls
14x12 mm
Round
Silver blue
\$15,000
Courtesy of Masteloni Pearls, Inc.



Masteloni Pearls
16x15
Baroque
DK Mint, Aubergine green
\$8,500
Courtesy of Masteloni Pearls, Inc.

Pacific Pearls

Pacific Pearls						
Size mm	Shape	Color	Luster	Blemish	Matching	Price
Round	Near round	Lilac, Gray	Medium	Slightly blem.	Fair	680
Off Round	Baroque	Mixed color, Pastels	High	Slightly blem.	Fair	500
7x6	Baroque	Lavender	High	Yes	yes	250
8x12	Round	Medium violet	High	Fair	Fair	150
10x13	Baroque	Pastel	High	Blemished	Lt pastel	3000
11x14	Baroque	Lt yellow, pastel	High	Fair	Fair	600
12x15	Baroque	White	Med High	Blemish	Baroque	500
15x18	Coin	Pastel Light	High	Lt Blemish	Good	690
						CFWCP's
						Circles, pastel colors
						Japan Kasumi-Keshi-like
						20x25mm In body
						Japanese Kasumi-Ga-Ura
						Flame-Bead in
						CFWCP's Bead in
						CFWCP's Bead in



Rose bud
15x18mm
Coin
Pastel light
\$690

Courtesy of Pacific Pearls



Japan Kasumi-ga-Ura pearls
10x13
Baroque
Pastel
\$3000
Courtesy of Pacific Pearls

JEWELRY NET ASIA has commented:

“Tahitian pearl production has been dropping consistently since 2009 and continues to slide. The reasons are twofold; there are fewer producers today than pre-recession and the remaining producers have been having difficulty finding quality shells to graft. So while supply may be catching up to demand in the smaller sizes, overall I expect Tahitian pearl prices to rise. Look for Tahitian pearl prices to rise in 2014.”

The information contained in this report is intended to provide a cross section of what is available in the current pearl market at the whole sale level. The tables, listings, sizes and prices are not intended for grading purposes. All pictures were taken by Lois. H. Berger, G.G.

My sincere thanks to the members of our pearl group: K.C. Bell, Sarah Canizarro, Fuji Voll, Faye Doyle, Al Freedman, Heidi Harders, Merle Koblenz, Gina Latendresse, Dr. Cigdem Lule, Stuart Robertson, Elisabeth Strack, G. Taleen, and Robert Weldon.

My special thanks to the dealers who were so helpful: American Pearl Company, Eliko Pearl Co. Inc., King's Ransom, Sea Hunt Pearls, Pacific Pearls, Tara & Sons Inc., Frank Mastoloni & Sons, Inc., Imperial Deltah Inc., and A & Z Pearls Inc.